

FINANCIAL STATEMENTS

JUNE 30, 2019 AND 2018



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Independent Auditor's Report

To the Board of Directors San Diego Youth Symphony and Conservatory

Report on the Financial Statements

We have audited the accompanying financial statements of San Diego Youth Symphony and Conservatory, which comprise the statements of financial position as of June 30, 2019 and 2018, and the related statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of San Diego Youth Symphony and Conservatory as of June 30, 2019 and 2018, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

San Diego, California January 30, 2020

Leaficole LLP

SAN DIEGO YOUTH SYMPHONY AND CONSERVATORY STATEMENTS OF FINANCIAL POSITION JUNE 30, 2019 AND 2018

ASSETS

| | | <u>2019</u> | | <u>2018</u> |
|--|----------|---------------------------------------|-----|-------------|
| Current Assets: (Notes 2 and 5) | | | | |
| Cash and cash equivalents | \$ | 54,243 | \$ | 109,385 |
| Grants receivable | | 33,068 | | 113,061 |
| Other receivables | | 6,263 | | 3,423 |
| Pledges receivable | | 3,300 | | 9,550 |
| Prepaid expenses | | 16,872 | | 54,873 |
| Total Current Assets | _ | 113,746 | | 290,292 |
| Noncurrent Assets: (Notes 2, 4, 5, 6, 7, 8 and 9) | | | | |
| Pledges receivable, net | | 21,691 | | 21,691 |
| Investments | | 1,461,865 | | 1,569,555 |
| Charitable remainder unitrust | | 247,116 | | 200,110 |
| Musical instruments | | 649,680 | | 614,630 |
| Property and equipment, net | | 47,693 | | 60,153 |
| Beneficial interest in endowment funds | | 242,628 | | 244,806 |
| Total Noncurrent Assets | _ | 2,670,673 | | 2,710,945 |
| TOTAL ASSETS | \$_ | 2,784,419 | \$_ | 3,001,237 |
| LIABILITIES AND NET ASSETS | ; | | | |
| Current Liabilities: (Note 2) | | | | |
| Accounts payable and accrued expenses | \$ | 117,590 | \$ | 137,309 |
| Deferred revenue | Ψ | 36,527 | Ψ | 38,460 |
| Total Current Liabilities | - | 154,117 | _ | 175,769 |
| Commitment (Note 10) | _ | · · · · · · · · · · · · · · · · · · · | | |
| Net Assets: (Notes 2, 11, 12 and 13) | | | | |
| Without Donor Restrictions: | | | | |
| Undesignated | | 411,466 | | 567,698 |
| Undesignated spending allowance | | 42,255 | | 47,255 |
| Board designated quasi-endowment | | 479,933 | | 503,595 |
| Total Without Donor Restrictions | - | 933,654 | _ | 1,118,548 |
| With Donor Restrictions: | - | 755,051 | _ | 1,110,510 |
| Purpose restrictions | | 559,425 | | 633,360 |
| Perpetual in nature | | 1,137,223 | | 1,073,560 |
| Total With Donor Restrictions | - | 1,696,648 | _ | 1,706,920 |
| Total Net Assets | - | 2,630,302 | _ | 2,825,468 |
| TOTAL LIABILITIES AND NET ASSETS | \$ | 2,784,419 | \$ | 3,001,237 |
| TOTAL LIADILITES AND HET ASSETS | Ψ= | ۷,/٥٦,٦1۶ | Ψ= | 3,001,437 |

SAN DIEGO YOUTH SYMPHONY AND CONSERVATORY STATEMENTS OF ACTIVITIES FOR THE YEARS ENDED JUNE 30, 2019 AND 2018

| | | | | 2019 | | | | | | 2018 | | |
|---------------------------------------|----|--------------|----|--------------|-----|-----------|----|-------------|----|--------------|-----|-----------|
| | | Without | | With | | _ | | Without | | With | | |
| | | Donor | | Donor | | | | Donor | | Donor | | |
| | F | Restrictions | F | Restrictions | | Total | 1 | Restriction | R | Restrictions | | Total |
| Revenue and Support: | | | | | | <u> </u> | | | | | | |
| Contributions | \$ | 297,473 | \$ | 129,600 | \$ | 427,073 | \$ | 370,436 | \$ | 359,666 | \$ | 730,102 |
| Conservatory tuition and fees | | 404,791 | | - | | 404,791 | | 362,422 | | - | | 362,422 |
| Other program revenue | | 294,563 | | - | | 294,563 | | 378,057 | | - | | 378,057 |
| Fundraising activities | | 187,087 | | - | | 187,087 | | 213,517 | | - | | 213,517 |
| City of San Diego Commission | | | | | | | | | | | | |
| for Arts and Culture | | 139,783 | | - | | 139,783 | | 167,711 | | - | | 167,711 |
| Investment income (loss) | | 41,848 | | 77,065 | | 118,913 | | 64,017 | | (7,117) | | 56,900 |
| Government grants | | - | | 112,300 | | 112,300 | | - | | 88,000 | | 88,000 |
| In-kind donations | | 44,738 | | - | | 44,738 | | 56,244 | | - | | 56,244 |
| Other income | | - | | - | | - | | 20 | | - | | 20 |
| Net assets released from restrictions | | 329,237 | _ | (329,237) | | | | 341,955 | _ | (341,955) | _ | |
| Total Revenue and Support | _ | 1,739,520 | _ | (10,272) | | 1,729,248 | _ | 1,954,379 | _ | 98,594 | | 2,052,973 |
| Expenses: | | | | | | | | | | | | |
| Music program | _ | 1,328,700 | _ | - | _ | 1,328,700 | | 1,387,093 | _ | | _ | 1,387,093 |
| Supporting Services: | | | | | | | | | | | | |
| General and administrative | | 233,460 | | _ | | 233,460 | | 181,445 | | _ | | 181,445 |
| Fundraising | | 362,254 | | - | | 362,254 | | 335,730 | | - | | 335,730 |
| Total Supporting Services | | 595,714 | _ | - | | 595,714 | | 517,175 | _ | | | 517,175 |
| Total Expenses | | 1,924,414 | _ | - | _ | 1,924,414 | | 1,904,268 | _ | | _ | 1,904,268 |
| Change in Net Assets | | (184,894) | | (10,272) | | (195,166) | | 50,111 | | 98,594 | | 148,705 |
| Net Assets at Beginning of Year | | 1,118,548 | _ | 1,706,920 | _ | 2,825,468 | _ | 1,068,437 | | 1,608,326 | _ | 2,676,763 |
| NET ASSETS AT END OF YEAR | \$ | 933,654 | \$ | 1,696,648 | \$_ | 2,630,302 | \$ | 1,118,548 | \$ | 1,706,920 | \$_ | 2,825,468 |

SAN DIEGO YOUTH SYMPHONY AND CONSERVATORY STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED JUNE 30, 2019

Supporting Services Total Music General and Supporting Administrative Fundraising Services Total Program **Salaries and Related Expenses:** \$ 917,041 105,612 193,622 299,234 1,216,275 Salaries and wages Payroll taxes and employee benefits 114,643 15,065 27,620 42,685 157,328 1,031,684 221,242 Total Salaries and Related Expenses 120,677 341,919 1,373,603 **Nonsalary Related Expenses:** Advertising and promotion 14,121 342 342 14,463 Conferences and meetings 5.145 1,078 2,933 4.011 9,156 Contractors 10,440 10,440 Depreciation 14,019 7,626 7,626 21,645 1,959 7,052 100 9,111 Dues and subscriptions 7,152 Insurance 9,979 4,989 4,989 9,978 19,957 21,432 680 8,381 9,061 30,493 Occupancy costs Office and information technology 41,421 58,629 27,125 85,754 127,175 9,479 Other expenses 12,369 31,717 41,196 53,565 Printing, postage and shipping 10,850 631 1,038 1,669 12,519 Program expenses 52,165 52,165 79,826 13,127 13,127 92,953 Production and event costs Royalties, rights and reproductions 9,518 493 493 10,011 Special events 70,418 70,418 70,418 Travel 13,772 381 2,587 2,968 16,740 297,016 112,783 253,795 550,811 Total Nonsalary Related Expenses 141,012 **Total Expenses** 1,328,700 \$ 233,460 362,254 595,714 1,924,414

SAN DIEGO YOUTH SYMPHONY AND CONSERVATORY STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED JUNE 30, 2018

| | Supporting Services | | | | | | | | | |
|---------------------------------------|---------------------|-----------|----|---------------|----|-------------|----|------------|----|-----------|
| | | | | | | | | Supporting | | |
| | | Music | | eneral and | | | | Supporting | | |
| | | Program | Ad | lministrative | | Fundraising | | Services | | Total |
| Salaries and Related Expenses: | | | | | | | | | | |
| Salaries and wages | \$ | 964,311 | \$ | 96,238 | \$ | 180,460 | \$ | 276,698 | \$ | 1,241,009 |
| Payroll taxes and employee benefits | _ | 123,292 | _ | 13,286 | | 24,913 | | 38,199 | _ | 161,491 |
| Total Salaries and Related Expenses | _ | 1,087,603 | _ | 109,524 | | 205,373 | _ | 314,897 | _ | 1,402,500 |
| Nonsalary Related Expenses: | | | | | | | | | | |
| Advertising and promotion | | 11,377 | | - | | 3,792 | | 3,792 | | 15,169 |
| Conferences and meetings | | 2,451 | | 914 | | 293 | | 1,207 | | 3,658 |
| Contractors | | 17,570 | | - | | - | | - | | 17,570 |
| Depreciation | | 20,035 | | 9,183 | | - | | 9,183 | | 29,218 |
| Dues and subscriptions | | 866 | | 7,794 | | - | | 7,794 | | 8,660 |
| Insurance | | 9,617 | | 4,808 | | 4,808 | | 9,616 | | 19,233 |
| Occupancy costs | | 20,427 | | 2,155 | | 7,278 | | 9,433 | | 29,860 |
| Office and information technology | | 36,191 | | 38,127 | | 25,759 | | 63,886 | | 100,077 |
| Other expenses | | 12,574 | | 6,000 | | 9,994 | | 15,994 | | 28,568 |
| Printing, postage and shipping | | 11,378 | | 951 | | 951 | | 1,902 | | 13,280 |
| Program expenses | | 42,438 | | - | | - | | - | | 42,438 |
| Production and event costs | | 92,550 | | - | | 7,269 | | 7,269 | | 99,819 |
| Royalties, rights and reproductions | | 10,304 | | - | | - | | - | | 10,304 |
| Special events | | - | | - | | 67,299 | | 67,299 | | 67,299 |
| Travel | | 11,712 | | 1,989 | | 2,914 | | 4,903 | | 16,615 |
| Total Nonsalary Related Expenses | _ | 299,490 | _ | 71,921 | | 130,357 | - | 202,278 | _ | 501,768 |
| Total Expenses | \$_ | 1,387,093 | \$ | 181,445 | \$ | 335,730 | \$ | 517,175 | \$ | 1,904,268 |

SAN DIEGO YOUTH SYMPHONY AND CONSERVATORY STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED JUNE 30, 2019 AND 2018

| | | <u>2019</u> | <u>2018</u> |
|--|----|-------------|---------------|
| Cash Flows From Operating Activities: | | | |
| Change in net assets | \$ | (195,166) | \$ 148,705 |
| Adjustments to reconcile change in net assets to net | | | |
| cash (used in) provided by operating activities: | | | |
| Depreciation | | 21,645 | 29,218 |
| Loss on disposal of property and equipment | | 454 | - |
| Loss on disposal of musical instruments | | 5,462 | 538 |
| Net realized and unrealized gains on investments | | (31,922) | (61,850) |
| Donated musical instruments | | (30,788) | (38,395) |
| Endowment contributions | | (18,835) | (35,028) |
| Endowment investment (income) loss | | (54,867) | 23,860 |
| Endowment distributions | | 10,039 | 15,148 |
| (Increase) Decrease in: | | | |
| Grants receivable | | 79,993 | 1,286 |
| Other receivables | | (2,840) | 26,286 |
| Pledges receivable, net | | 6,250 | 9,438 |
| Prepaid expenses | | 38,001 | (31,978) |
| Increase (Decrease) in: | | | |
| Accounts payable and accrued expenses | | (19,719) | 41,907 |
| Deferred revenue | | (1,933) | 715 |
| Net Cash (Used in) Provided by Operating Activities | _ | (194,226) | 129,850 |
| Cash Flows From Investing Activities: | | | |
| Investment purchases and sales, net | | 139,612 | (97,376) |
| Change in charitable remainder unitrust | | (47,006) | 43,564 |
| Purchase of musical instruments | | (9,724) | (15,135) |
| Purchase of property and equipment | | (9,639) | (13,464) |
| Change in beneficial interest in endowment funds | | 2,178 | (4,556) |
| Net Cash Provided by (Used in) Investing Activities | _ | 75,421 | (86,967) |
| Cash Flows From Financing Activities: | | | |
| Endowment contributions | | 18,835 | 35,028 |
| Endowment investment income (loss) | | 54,867 | (23,860) |
| Endowment distributions | | (10,039) | (15,148) |
| Net Cash Provided by (Used in) Financing Activities | | 63,663 | (3,980) |
| Net (Decrease) Increase in Cash and Cash Equivalents | | (55,142) | 38,903 |
| Cash and Cash Equivalents at Beginning of Year | _ | 109,385 | 70,482 |
| CASH AND CASH EQUIVALENTS AT END OF YEAR | \$ | 54,243 | \$ 109,385 |

Note 1 - Organization:

For nearly 75 years, San Diego Youth Symphony and Conservatory (SDYS) has served as a catalyst for investing in the future of thousands of young San Diegans through the study and performance of music. Through SDYS' flagship ensemble program in Balboa Park, its neighborhood engagement projects, and its early childhood music curriculum, SDYS is San Diego's most comprehensive provider of 'cradle through college' music education programs and is a national leader in innovative community engagement, serving 1,000+ young musicians and their families each year.

At SDYS, we believe that music is a vehicle for giving young people the social, emotional, and academic skills that transcend traditional educational models and prepare them to enter a 21st century workforce. Our values, which focus on personal achievement, inclusiveness, and community leadership, are the foundation of every SDYS program. We respect every young person who takes part in our programs and celebrate their accomplishments as musicians, as members of our community, and as future leaders, in San Diego and across the nation.

Mission | Vision | Values

Mission

Instill excellence in the musical and personal development of students through rigorous and inspiring musical training experiences.

Vision

Make music education accessible and affordable for all

Values

- Personal Achievement Motivating and facilitating performance excellence
- Inclusiveness Embracing diversity and promoting collective learning
- Community Leadership Developing respectful and responsible citizenship for the greater good

Balboa Park Conservatory

SDYS' flagship Conservatory in Balboa Park offers young musicians, from beginning to pre-professional, the opportunity to participate in outstanding music education programs. Built on three levels of instruction in 13 ensembles, the Beginning, Inspiration, Showcase, and Ovation programs feature weekly rehearsals and annual performance opportunities. To focus on the "whole musician," SDYS offers chamber music, concerto competitions, music theory and composition programs, individual and group lessons, student mentoring opportunities and more.

Neighborhood Engagement

SDYS is committed to giving every young person in Southern California the opportunity to receive quality inschool music education. We collaborate with local schools, feeder patterns, and entire school districts to restore and strengthen in-school music programs. With on-site access as a goal, SDYS launched the Community Opus Project in 2010 in partnership with the Chula Vista Elementary School District (CVESD). In 2015, the success of this program resulted in a landmark \$15M commitment to bringing arts teachers to every campus.

Early Childhood

SDYS supports the critical first phase of children's growth from birth to age five with programs that promote extended learning at home, support family bonding, and pave the way for future musical instruction and achievement. ChIMES (Childhood Introduction to Music Education, with Smiles!) is a strategic element of our educational philosophy. By encouraging ensemble-based experiences from an early age, we promote stronger prosocial skills, improved speech and language abilities, and ensure that children from all backgrounds have access.

Note 1 - Organization: (Continued)

International Youth Symphony

Each summer, SDYS collaborates with the International Rotary Youth Exchange to recruit talented young musicians from around the world. This one-of-a-kind collaboration brings young people together to rehearse and perform in the spirit of international cooperation. This three-week program culminates in as many as five performances across San Diego County.

Outreach and Service

SDYS continues to work throughout San Diego County to ensure quality access to music education and to educate our audiences about classical music. SDYS students participate in a variety of community performances as well as numerous events in Balboa Park, including SDYS' annual Summer Kick-Off Concert.

Research and Advocacy

SDYS collaborates with multiple partners to gather and analyze data with regard to student learning and achievement through music. We partner with schools and school districts to explore the effects of music on children. Our multi-year partnership with the Center for Human Development at UCSD examines how music education impacts the physical development of the brain, language acquisition, and attention span.

Note 2 - Significant Accounting Policies:

Accounting Method

The financial statements of the Symphony have been prepared on the accrual basis of accounting which is in accordance with accounting principles generally accepted in the United States of America (U.S. GAAP) and, accordingly, reflect all significant receivables, payables, and other liabilities.

Financial Statement Presentation

Net assets, revenues, gains, and losses are classified based on the existence or absence of donor or grantor-imposed restrictions. Accordingly, net assets and changes thereon are classified and reported as follows:

- Net Assets Without Donor Restrictions Net assets available for use in general operations and not subject to donor (or certain grantor) restrictions. The governing board has designated, from net assets without donor restrictions, a board-designated endowment.
- Net Assets With Donor Restrictions Net assets subject to donor-or certain grantor-imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

Note 2 - Significant Accounting Policies: (Continued)

Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Risks and Uncertainties

The Symphony invests in various types of investment securities which are exposed to various risks, such as interest rate, market, and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and such changes could materially affect the amounts reported in the statements of financial position.

Fair Value Measurements

Fair value accounting standards define fair value, establish a framework for measuring fair value, outline a fair value hierarchy based on inputs used to measure fair value and enhance disclosure requirements for fair value measurements. The fair value hierarchy distinguishes between market participant assumptions based on market data obtained from sources independent of the reporting entity (observable inputs that are classified within Level 1 or 2 of the hierarchy) and the reporting entity's own assumptions about market participant assumptions (unobservable inputs classified within Level 3 of the hierarchy).

- Level 1 inputs are quoted prices in active markets for identical investments that the investment manager has the ability to access at the measurement date.
- Level 2 inputs are inputs other than quoted prices included within Level 1 that are observable for the investment, either directly or indirectly.
- Level 3 inputs are unobservable inputs for the investment.

The Symphony's statements of financial position includes the following financial instruments that are required to be measured at fair value on a recurring basis:

- Investments in mutual and exchange traded funds and common stocks are considered Level 1 assets and are reported at fair value based on quoted net asset values of the shares held at the measurement date.
- Investments in fixed income securities are considered Level 2 assets and are reported at fair value based on quoted prices in active markets for similar assets at the measurement date.
- Charitable remainder unitrust is considered a Level 3 asset and is reported at fair value based on management's assumptions about the expected investment return on the underlying trust assets, an applicable discount rate and the life expectancy of the donor. (Note 7)
- Beneficial interest in endowment funds held by San Diego Foundation is considered a Level 3 asset which represents the fair value of the underlying assets as reported by San Diego Foundation. (Note 9)

Note 2 - Significant Accounting Policies: (Continued)

Allowance for Doubtful Accounts

Bad debts are recognized on the allowance method based on historical experience and management's evaluation of outstanding receivables. Management believes that all grants, other and pledges receivable are fully collectible; therefore, no allowance for doubtful grants, other and pledges receivable was recorded at June 30, 2019 and 2018.

Musical Instruments

The Symphony has a collection of musical instruments (the "Collection") that they have purchased or have received as donations. If purchased, items accessioned into the Collection are capitalized at cost and, if donated, they are capitalized at fair value on the accession date, the date on which the item is accepted by the Symphony. Gains or losses on the deaccession of the Collection are classified in the statements of activities as with donor restrictions or without donor restrictions depending on donor restrictions, if any, placed on the item at the time of accession. Accession of musical instruments to the Collection totaled \$40,512 and \$53,530 for the years ended June 30, 2019 and 2018, respectively. Deaccession of musical instruments from the Collection totaled \$5,462 and \$538 during the years ended June 30, 2019 and 2018, respectively, resulting in a loss on disposal of \$5,462 and \$538 for the years ended June 30, 2019 and 2018, respectively. Costs incurred in connection with the acquisition and conservation of the Collection are expensed in the period incurred. The Collection totaled \$649,680 and \$614,630 at June 30, 2019 and 2018, respectively.

Capitalization and Depreciation

The Symphony capitalizes all expenditures in excess of \$1,000 for property and equipment at cost, while donations of property and equipment are recorded at their estimated fair values. Such donations are reported as support without donor restrictions unless the donor has restricted the donated asset to a specific purpose. Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire property and equipment are reported as support with donor restrictions. Absent donor stipulations regarding how those donated assets must be maintained, the Symphony reports expirations of donor restrictions when the donated or acquired assets are placed in service as instructed by the donor. The Symphony reclassifies net assets with donor restrictions to net assets without donor restrictions at that time. Property and equipment is depreciated using the straight-line method over the estimated useful lives as follows:

Tenant improvements7 - 10 yearsMusic equipment5 - 10 yearsOffice equipment and furnishings3 - 7 years

Depreciation totaled \$21,645 and \$29,218 for the years ended June 30, 2019 and 2018, respectively.

Maintenance and repairs are charged to operations as incurred. Upon sale or disposition of property or equipment, the asset account is reduced by the cost and the accumulated depreciation account is reduced by the depreciation taken prior to the sale. Any resultant gain or loss is then recorded as income or expense.

Compensated Absences

Accumulated unpaid vacation benefits totaling \$29,473 and \$39,258 at June 30, 2019 and 2018, respectively, are accrued when incurred and included in accounts payable and accrued expenses.

Note 2 - Significant Accounting Policies: (Continued)

Revenue and Expense Recognition

Revenues from tuition, fees and expenses directly associated with a future performance or event are deferred until the fiscal year in which the performance or event occurs. Prepaid expenses related to future performances and events totaled \$3,469 and \$10,904 at June 30, 2019 and 2018, respectively and are included in prepaid expenses. Deferred revenues from tuition and fees totaled \$36,527 and \$38,460 at June 30, 2019 and 2018, respectively.

Contributions are recognized when the donor makes a promise to give to the Symphony that is in substance, unconditional. Contributions that are restricted by the donor are reported as increases in net assets without donor restrictions if the restrictions expire in the fiscal year in which the contributions are recognized. All other donor-restricted contributions are reported as increases in net assets with donor restrictions depending on the nature of the restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions. Contributions to be received in future periods are discounted at an appropriate discount rate. Amortization of discounts is recorded as additional contribution revenue in accordance with donor-imposed restrictions, if any, on the contributions.

Donated Services and Facilities

The Symphony occupies office and rehearsal halls in facilities donated by the San Diego Parks and Recreation. Donated facilities are recorded at fair value and totaled \$11,200 and \$11,200 for of the years ended June 30, 2019 and 2018, respectively, and have been included in revenue and expenses.

The Symphony received donated musical instruments. These donated musical instruments are recorded at fair value and totaled \$30,788 and \$38,395 for the years ended June 30, 2019 and 2018, respectively, and have been included in revenue and musical instruments. The Symphony has received donations for professional services and supplies. The professional services and supplies are recorded at fair value and totaled \$2,750 and \$4,850 for the years ended June 30, 2019 and 2018, respectively, and have been included in revenue and expenses.

In addition, many individuals volunteer their time and perform a variety of tasks that assist the Symphony with specific programs and various committee assignments. This contribution of services by the volunteers is not recognized in the financial statements unless the services received (a) create or enhance nonfinancial assets or (b) require specialized skills which are provided by individuals possessing those skills and would typically need to be purchased if not provided by donation. The donated services by volunteers for the years ended June 30, 2019 and 2018, did not meet the requirements above, therefore no amounts were recognized in the financial statements for volunteer time.

Functional Allocation of Expenses

The statements of functional expenses present expenses by function and natural classification. The Symphony allocates its expenses on a functional basis among its various programs and supporting services. Expenditures which can be identified with a specific program or support services are allocated directly, according to their natural expenditure classification. Costs that are common to several functions are allocated among the program and supporting services on the basis of time records, space utilized, and estimates made by the Symphony's management.

Note 2 - Significant Accounting Policies: (Continued)

Income Taxes

The Symphony is a public charity and is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code and Section 23701(d) of the California Revenue and Taxation Code. The Symphony believes that it has appropriate support for any tax positions taken, and as such, does not have any uncertain tax positions that are material to the financial statements. The Symphony is not a private foundation.

The Symphony's Return of Organization Exempt from Income Tax for the years ended June 30, 2019, 2018, 2017 and 2016 are subject to examination by the Internal Revenue Service and State taxing authorities, generally three to four years after the returns were filed.

Concentration of Credit Risk

The Symphony maintains its cash in bank deposit accounts and money market funds which, at times, may exceed federally insured limits. The Symphony has not experienced any losses in such accounts. The Symphony believes it is not exposed to any significant credit risk on cash and cash equivalents.

Cash and Cash Equivalents

For purposes of the statements of cash flows, the Symphony considers all highly liquid investments available for current use with an initial maturity of three months or less to be cash equivalents.

Accounting Pronouncements Adopted

In August 2016, the FASB issued ASU 2016-14, "Presentation of Financial Statements of Not-for-Profit Entities" (Topic 958). The ASU amends the current reporting model for nonprofit organizations and enhances their required disclosures. The major changes that affected the Symphony's financial statements include: (a) requiring the presentation of only two classes of net assets now entitled "net assets without donor restrictions" and "net assets with donor restrictions", (b) modifying the presentation of underwater endowment funds and related disclosures, (c) requiring that all nonprofits present an analysis of expenses by function and nature in either the statement of activities, a separate statement, or in the notes and disclose a summary of the allocation methods used to allocate costs, (d) requiring the disclosure of quantitative and qualitative information regarding liquidity and availability of resources, (e) modifying other financial statement reporting requirements and disclosures intended to increase the usefulness of nonprofit financial statements. The Symphony has adopted this ASU as of and for the year ended June 30, 2019.

In June 2018, the FASB issued ASU 2018-08, Not-for-Profit Entities (Topic 958), Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made. The ASU clarifies and improves guidance for contributions received and contributions made and provides guidance to organizations on how to account for certain exchange transactions. This change is preferable in that it clarifies whether to account for transactions as contributions or as exchange transactions. In addition, it clarifies whether a contribution is conditional. As a result, it enhances comparability of financial information among not-for-profit entities. The change in accounting principle was adopted on a modified prospective basis in 2019. As a result, there was no cumulative-effect adjustment to opening net assets without donor restrictions or opening net assets with donor restrictions as of July 1, 2018. There was no effect of adopting the new accounting principles on contributions in 2019.

Note 2 - Significant Accounting Policies: (Continued)

Subsequent Events

In preparing these financial statements, the Symphony has evaluated events and transactions for potential recognition or disclosure through January 30, 2020, the date the financial statements were available to be issued and concluded that there were no events or transactions that needed to be disclosed.

Reclassification

The Symphony has reclassified certain prior-year information to conform with the current-year presentation.

Note 3 - Liquidity and Availability:

The Symphony regularly monitors the availability of resources required to meet its operating needs and other contractual commitments, while also striving to maximize the investment of its available funds. The Symphony considers investment income without donor restrictions, appropriated earnings from donor-restricted and board-designated quasi-endowments, contributions without donor restrictions and contributions with donor restrictions for use in current programs which are ongoing, major, and central to its annual operations to be available to meet cash needs for general expenditures. For purposes of analyzing resources available to meet general expenditures over a 12-month period, the Symphony considers all expenditures related to its ongoing activities as well as the conduct of services undertaken to support those activities to be general expenditures.

The table below presents financial assets available for general expenditures within one year at June 30, 2019:

| Cash and cash equivalents | \$ 54,243 |
|--|---------------|
| Investments | 1,461,865 |
| Grants receivable | 33,068 |
| Other receivables | 6,263 |
| Pledges receivable | 3,300 |
| Appropriation of board-designated quasi-endowment and endowment earnings | 54,000 |
| Less: Donor-restricted endowment funds | (894,595) |
| Less: Board-designated quasi-endowment | (479,933) |
| Financial assets available to meet general expenditures within one year | \$ 238,211 |

In addition to financial assets available to meet general expenditures over the next 12 months the Symphony operates with a balanced budget and anticipates collecting sufficient revenue to cover general expenditures.

The Symphony's governing board has designated a portion of its unrestricted resources for endowment purposes. These funds are invested for long-term appreciation and current income but remain available and may be spent at the discretion of the Board of Directors. Appropriations of board-designated endowment fund earnings are made in accordance with the spending policy as described in Note 11.

Endowment funds consist of donor-restricted endowments. Income from donor-restricted endowments is restricted for specific purposes, with the exception of the amounts available for general use. Appropriations of endowment fund earnings are made in accordance with the spending policy as described in Note 13. The portion of the donor-restricted endowment funds required to be held in perpetuity are not available for general expenditure.

Note 4 - Fair Value Measurements:

The following table summarizes assets measured at fair value by classification within the fair value hierarchy at June 30:

| | | | 2019 | |
|---|--|---|--|--|
| | Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) | Balance at June 30, 2019 |
| Common stocks Mutual and exchange traded funds Fixed income securities Charitable remainder unitrust (Note 7) Beneficial interest in endowment funds (Note 9) | \$ 559,237 387,073 - - \$ 946,310 | \$ - 515,555 - \$ 515,555 | \$ - - 247,116 - 242,628 \$ 489,741 | \$ 559,237 387,073 515,555 247,116 242,628 \$ 1,951,609 |
| | | | 2018 | |
| | Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) | Balance at June 30, 2018 |
| Common stocks Mutual and exchange traded funds Fixed income securities Charitable remainder unitrust (Note 7) Beneficial interest in endowment | \$ 669,722 427,481 - | \$ - 472,352 | \$ 200,110 | \$ 669,722 427,481 472,352 200,110 |
| funds (Note 9) | \$ 1,097,203 | \$ 472,352 | \$ 244,806 \$ 444,916 | \$\frac{244,806}{2,014,471} |

The reconciliation for financial instruments measured at fair value on a recurring basis as significant unobservable inputs (Level 3) are included in the Notes as indicated above.

The following table represents the Symphony's Level 3 financial instruments, the valuation techniques used to measure the fair value of the financial instruments, and the significant unobservable inputs and the range of values for those inputs for the years ended June 30:

| | | | 2019 | | |
|-------------------------------|----|------------|--------------------------------------|---------------------------------|--------------------------------|
| Instrument |] | Fair Value | Principal Valuation Technique | Unobservable Inputs | Significant Input Values |
| Charitable remainder unitrust | \$ | 247,116 | Present value of expected cash flows | Investment yield Discount | 7% |
| Beneficial interest in | | | Valuation of underlying assets as | rate | 7% |
| endowment funds | \$ | 242,628 | provided by San Diego Foundation | Base price | N/A |

Note 4 - Fair Value Measurements: (Continued)

| $\boldsymbol{\neg}$ | $^{\sim}$ | 1 | • |
|---------------------|-----------|---|---|
| | | | |
| | | | |

| | | | 2018 | | |
|--|------|--------------|--|---|--------------------------------|
| Instrument | | Fair Value | Principal Valuation Technique | Unobservable Inputs | Significant Input Values |
| Charitable remainder unitrust | \$ | 200,110 | Present value of expected cash flows | Investment yield Discount rate | 7% 7% |
| Beneficial interest in endowment funds | \$ | 244,806 | Valuation of underlying assets as provided by San Diego Foundation | Base price | N/A |
| ote 5 - Pledges Receiva | ble: | | | | |
| edges receivable consist | of t | he following | at June 30: | 2019 | <u>2018</u> |

 Due in less than one year
 \$ 3,300
 \$ 9,550

 Due in more than five years
 25,000
 25,000

 Less: Discount to present value
 (3,309)
 (3,309)

 Total Noncurrent, Net
 21,691
 21,691

 Total Pledges Receivable, Net
 \$ 24,991
 \$ 31,241

The pledges receivable have been discounted to their present value using a discount rate of 2.4% at June 30, 2019 and 2018.

Note 6 - Investments:

Investments consist of the following at June 30:

| | <u>2019</u> | <u>2018</u> |
|----------------------------------|-----------------|-----------------|
| Common stocks | \$ 559,237 | \$ 669,722 |
| Fixed income securities | 515,555 | 472,352 |
| Mutual and exchange traded funds | 387,073 | 427,481 |
| Total Investments | \$ 1,461,865 | \$ 1,569,555 |

Note 6 – Investments: (Continued)

The following schedule summarizes the investment income (loss) for the years ended June 30:

| | 2019 |
|---|---|
| | Without Donor With Donor Restrictions Restrictions Total |
| Interest and dividends Realized and unrealized gains Charitable remainder unitrust Investment fees Total Investment Income | \$ 18,802 \$ 22,198 \$ 41,000 31,922 9,007 40,929 - 47,006 47,006 (8,876) (1,146) (10,022) \$ 41,848 \$ 77,065 \$ 118,913 |
| | 2018 |
| | Without Donor With Donor Restrictions Restrictions Total |
| | |
| Interest and dividends Realized and unrealized gains Charitable remainder unitrust Investment fees Total Investment Income (Loss) | \$ 18,848 \$ 16,743 \$ 35,591 61,850 15,898 77,748 - (38,564) (38,564) (16,681) (1,194) (17,875) \$ 64,017 \$ (7,117) \$ 56,900 |

Note 7 - Charitable Remainder Unitrust:

The Symphony was named as the remainder beneficiary of a charitable remainder unitrust (the "Trust"). The Trust was established and funded by the donor and provides for a distribution annually to the donor during their lifetime. Upon the death of the donor, the remaining value of the Trust will be distributed to the Symphony subject to the donor restriction that the corpus be maintained in perpetuity. The assets held in the Trust totaling \$350,992 and \$290,318 at June 30, 2019 and 2018, respectively have been discounted to their net present value using a discount rate of 7%. The activity of the charitable remainder unitrust consisted of the following for the years ended June 30:

| | <u>2019</u> | <u>2018</u> |
|-----------------------------------|---------------|---------------|
| Balance at Beginning of Year | \$ 200,110 | \$ 243,674 |
| Distribution | - | (5,000) |
| Change in discount and fair value | 47,006 | (38,564) |
| Balance at End of Year | \$ 247,116 | \$ 200,110 |

Note 8 - Property and Equipment:

Property and equipment consist of the following at June 30:

| | <u>2019</u> | <u>2018</u> |
|----------------------------------|---------------|---------------|
| Tenant improvements | \$ 300,993 | \$ 299,737 |
| Music equipment | 59,982 | 59,982 |
| Office equipment and furnishings | 122,174 | 116,155 |
| Subtotal | 483,149 | 475,874 |
| Less: Accumulated depreciation | (435,456) | (415,721) |
| Property and Equipment, Net | \$ 47,693 | \$ 60,153 |

Note 9 - Beneficial Interest in Endowment Funds:

The Symphony has a beneficial interest in endowment funds held by San Diego Foundation, which are classified as with donor restrictions and must be maintained in perpetuity. The beneficial interest in endowment funds is invested in a portfolio of equity and debt securities, which is structured for long-term total return, consisting of 27% international equities, 28% domestic equities, 20% alternative investments, 17% fixed income, 6% real estate and 2% commodities. The Symphony receives distributions of earnings on an annual basis. The distributions are used to further the Symphony's mission of providing the San Diego community with challenging and exciting music at a high artistic level. The Symphony received \$10,039 and \$10,148 in distributions for the years ended June 30, 2019 and 2018, respectively. The activity in the beneficial interest in endowment funds consisted of the following for the years ended June 30:

| | <u>2019</u> | <u>2018</u> |
|------------------------------|---------------|---------------|
| Balance at Beginning of Year | \$ 244,806 | \$ 240,250 |
| Investment income | 9,007 | 15,898 |
| Investment fees | (1,146) | (1,194) |
| Distributions | (10,039) | (10,148) |
| Balance at End of Year | \$ 242,628 | \$ 244,806 |

Note 10 - Line-of-Credit:

The Symphony has a line of credit with Western Alliance Bank originated in December 2018, in the original amount of \$100,000 at an interest rate of prime plus 1% per annum. There was no outstanding balance on the line-of-credit at June 30, 2019 and 2018. The line of credit expires December 3, 2019 and is secured by a blanket filing on all business assets.

Note 11 - Undesignated Spending Allowance:

San Diego Youth Symphony Board of Trustees has established a spending policy for the General Endowment and Board-Designated Quasi-Endowment. The amount to be allocated to the Spending Allowance annually is 5% of the \$100,000 threshold below the combined value of the Board-Designated Quasi-Endowment Funds plus the General Endowment Funds (the "Funds"). The Spending Allowance allocation for the years ended June 30, 2019 and 2018 was calculated based on the December 31, 2018 and 2017 value of the Funds, respectively. The matrix below serves as the guide to making this calculation. Higher and lower value \$100,000 thresholds will be applied if the combined Funds rise above or drop below those listed as follows:

| \$700,000 to \$800,000 | 5% of \$700,000 = \$35,000 |
|----------------------------|------------------------------|
| \$800,000 to \$900,000 | 5% of \$800,000 = \$40,000 |
| \$900,000 to \$1,000,000 | 5% of \$900,000 = \$45,000 |
| \$1,000,000 to \$1,100,000 | 5% of \$1,000,000 = \$50,000 |

The value calculated on this basis is moved to the Spending Allowance and is available for the management to spend at their discretion. Any additional income is added to the Board-Designated Quasi-Endowment and becomes subject to the above restrictions. The activity of the Undesignated Spending Allowance consisted of the following for the years ended June 30:

| | <u>2019</u> | <u>2018</u> |
|--|--------------|--------------|
| Undesignated Spending Allowance at Beginning of Year | \$ 47,255 | \$ 37,255 |
| Allocation | 35,000 | 40,000 |
| Discretionary allocation | 24,263 | - |
| Expenditures | (64,263) | (30,000) |
| Undesignated Spending Allowance at End of Year | \$ 42,255 | \$ 47,255 |

2010

2010

Note 12 - Net Assets With Donor Restrictions:

Net assets with donor restrictions represent contributions received or receivable by the Symphony, which are limited in their use by time or donor-imposed restrictions. Net assets with donor restrictions are available for the following purpose at June 30:

| | <u>2019</u> | | <u>2018</u> |
|---|-----------------|----|-------------|
| Subject to Expenditure for Specified Purpose: | | | |
| Moeser Memorial | \$ 331,583 | \$ | 346,606 |
| Whitesell/ Fox Scholarship Fund | 103,824 | | 101,113 |
| Young-Sharin Scholarship Fund | 37,158 | | 18,417 |
| Opus Program | 30,827 | | 113,975 |
| Gigli Family Scholarship Fund | 24,918 | | 24,267 |
| Pledges receivable, net | 21,691 | | 21,691 |
| Inge Manes Memorial Fund | 2,668 | | 2,246 |
| Kawashima Fund - Associate Concert Master | 1,625 | | 1,301 |
| Blair and Georgia Sadler Fund - Scholarship | 805 | | 661 |
| Elaine and Stanley Goff Fund - Scholarship | 666 | | 561 |
| Chelsea King Scholarship – French Horn | 556 | | 468 |
| Spinner Yates Scholarship Fund | 537 | | 224 |
| Brooks First Assistant Chair | 533 | | 239 |
| Eleanor M. Young Scholarship Fund - Cello | 453 | | 381 |
| Betty R. Hiller Scholarship Fund | 444 | | 370 |
| La Jolla Debutante Ball Committee - Violin | 399 | | 337 |
| Carson Kemp Memorial Fund - Nominated Scholarship | 272 | | 168 |
| Julie E. Brewer Conductor's Achievement Award - Scholarship | 266 | | 167 |
| Clark Piano Fund | 200 | _ | 168 |
| Total Subject to Expenditure for Specified Purpose | 559,425 | | 633,360 |
| Perpetual in Nature: | | | |
| Endowments (Note 13) | 1,137,223 | | 1,073,560 |
| Total Net Assets With Donor Restrictions | \$ 1,696,648 | \$ | 1,706,920 |
| | | - | |

Net assets released from donor restrictions by incurring expenses satisfying the restricted purpose or by the occurrence of the passage of time or other events specified by the donors are as follows for the years ended June 30:

| | <u>2019</u> | <u>2018</u> |
|---|---------------|---------------|
| Purpose Restrictions Fulfilled: | | |
| Opus Program | \$ 288,212 | \$ 289,965 |
| Moeser Memorial | 23,695 | 29,236 |
| Endowment earnings appropriated | 17,330 | 22,754 |
| Total Net Assets Released From Restrictions | \$ 329,237 | \$ 341,955 |

Note 13 - Endowment Net Assets:

The Symphony's endowment consists of individual funds established for a variety of purposes. As required by generally accepted accounting principles, net assets associated with endowment funds are classified and reported based on the existence of donor-imposed restrictions. The Symphony holds and manages fifteen of the funds, with the remaining fund held and managed by San Diego Foundation.

Note 13 - Endowment Net Assets: (Continued)

Symphony Managed Funds

In regards to the funds held and managed by the Symphony, the Symphony has interpreted the enacted version of the Uniform Prudent Management of Institutional Funds Act of 2006 (UPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Symphony classifies donor-restricted net assets of a perpetual nature as (1) the original value of gifts donated to the perpetual endowment (2) the original value of subsequent gifts donated to the perpetual endowment (3) accumulations to the perpetual endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in donor-restricted net assets of a perpetual nature is classified as donor restricted net assets with time restrictions until those amounts are appropriated for expenditure by the Symphony in a manner consistent with the standard of prudence prescribed by UPMIFA.

In accordance with UPMIFA, the Symphony considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- The duration and preservation of the fund
- The purposes of the Symphony and the donor-restricted endowment fund
- General economic conditions
- The possible effect of inflation and deflation
- The expected total return from income and the appreciation of investments
- Other resources of the Symphony
- The investment policies of the Symphony

The Symphony considers a fund to be underwater if the fair value of the fund is less than the sum of (a) the original value of initial and subsequent gift amounts donated to the fund and (b) any accumulations to the fund that are required to be maintained in perpetuity in accordance with the direction of the applicable donor gift instrument. The Symphony has interpreted UPMIFA to permit spending from underwater funds in accordance with the prudent measures required under the law. The Symphony has no underwater endowment funds at June 30, 2019 and 2018.

The Symphony has adopted investment and spending policies for endowment funds that:

- Manage the funds in a prudent manner recognizing risk and return tradeoffs
- Maintain a diversified portfolio that provides for asset growth through a combination of investment income and capital appreciation comparable to established industry benchmarks
- Maintain sufficient liquidity to fund expenses and support the spending policy
- Comply with applicable laws

Note 13 - Endowment Net Assets: (Continued)

Symphony Managed Funds (Continued)

The Symphony's endowment funds are invested in a diversified portfolio of individual securities and mutual funds that are structured to satisfy its long-term rate-of-return objectives. The Symphony relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). On an annual basis, the interest and dividends earned on the restricted endowment funds are added to net assets with donor restrictions (time-restricted). The Symphony's spending policy in regards to these funds is to disburse them for their restricted purpose to meet the current program needs of the Symphony. The Symphony's spending policy in regard to the General Endowment funds (with no specific donor intention) and the Board Designated-Quasi Endowment funds is described in Note 11.

San Diego Foundation Managed Funds

The Symphony has a beneficial interest in endowment funds that are held at San Diego Foundation (the "Foundation"). The Foundation manages the funds in accordance with UPMIFA. The Foundation's objective is to maintain the purchasing power (real value) of the endowment funds. However, from time to time, the fair value of the assets in the endowment fund may fall below the level that the donors require the Symphony to retain as a fund of perpetual duration.

Donor-restricted net assets of a perpetual nature held by the Foundation are compromised of the following:

- The original value of gifts donated to the fund
- The original value of Symphony funds transferred to the fund
- The original value of subsequent gifts donated to the fund
- Investment income and realized and unrealized gains and losses on investments
- Distributions from the fund in accordance with the spending policy

The Foundation has adopted investment and spending policies for endowment funds that:

- Protect the invested assets
- Preserve spending capacity of the fund income
- Maintain a diversified portfolio of assets that meet investment return objectives while keeping risk at a level commensurate with that of the median fund in comparable foundations
- Comply with applicable laws

The Foundation's endowment funds are invested in a portfolio of equity and debt securities, which is structured for long-term total return. The Foundation's spending policy is to disburse 5% annually, based upon endowment principal market value over the last 36 months. These calculations are made on a monthly basis. If the market value of the Endowment Principal of any fund, at the end of each month, is less than the initial value of all contributions made to the Endowment Principal, then distributions will be limited to interest and dividends received.

Note 13 - Endowment Net Assets: (Continued)

Endowment composition by type of fund at June 30:

| downlent composition by type of fund at June 30 | 2019 | | | | | | | |
|---|------|--------------|----|--------------|----|--------------|-----|-----------|
| | | Without | | | | With Donor | | |
| | | Donor | | With Donor | | Restrictions | | |
| | | Restrictions | | Restrictions | _ | - Perpetual | | Total |
| Donor-Restricted Endowment Funds: | | | | | | | | |
| San Diego Foundation - General | \$ | - | \$ | - | \$ | 242,628 | \$ | 242,628 |
| Charitable Remainder Unitrust | | - | | - | | 247,116 | | 247,116 |
| Joan Kroc Fund - General | | - | | - | | 125,000 | | 125,000 |
| R.P. Foundation - General | | - | | - | | 125,000 | | 125,000 |
| Inge Manes Memorial Fund | | - | | 2,668 | | 100,150 | | 102,818 |
| Kawashima Fund - Associate Concert Master | | - | | 1,625 | | 61,000 | | 62,625 |
| Dorothy and Joel Sollender Fund - General | | - | | - | | 38,700 | | 38,700 |
| Blair and Georgia Sadler Fund - Scholarship | | - | | 805 | | 30,350 | | 31,155 |
| Elaine and Stanley Goff Fund - Scholarship | | - | | 666 | | 25,000 | | 25,666 |
| Chelsea King Scholarship – French Horn | | - | | 556 | | 20,867 | | 21,423 |
| Eleanor M. Young Scholarship Fund - Cello | | - | | 453 | | 17,000 | | 17,453 |
| Betty R. Hiller Scholarship Fund | | - | | 444 | | 16,683 | | 17,127 |
| La Jolla Debutante Ball Committee - Violin | | - | | 399 | | 15,000 | | 15,399 |
| Brooks First Assistant Chair | | - | | 533 | | 20,000 | | 20,533 |
| Spinner Yates Scholarship Fund | | - | | 537 | | 25,000 | | 25,537 |
| Carson Kemp Memorial Fund - Nominated Scholarship | | - | | 272 | | 10,229 | | 10,501 |
| Julie E. Brewer Conductor's Achievement Award - | | | | | | | | |
| Scholarship | | - | | 266 | | 10,000 | | 10,266 |
| Clark Piano Fund | | _ | | 200 | _ | 7,500 | | 7,700 |
| Total Donor-Restricted Endowment Funds | | _ | - | 9,424 | _ | 1,137,223 | · · | 1,146,647 |
| Board-Designated Quasi-Endowment | | 479,933 | | - | | - | | 479,933 |
| Total Endowment Funds | \$ | 479,933 | \$ | 9,424 | \$ | 1,137,223 | \$ | 1,626,580 |
| | | | - | | _ | | | |

| Without Donor Restrictions With Donor Restrictions With Donor Restrictions With Donor Restrictions With Donor Restrictions Restrictions Total Donor-Restricted Endowment Funds: San Diego Foundation - General \$ - \$ \$ 244,805 \$ 244,805 Charitable Remainder Unitrust - \$ 2.00,110 200,110 200,110 Joan Kroe Fund - General - \$ 2.246 125,000 125,000 R.P. Foundation - General - \$ 2,246 100,150 102,300 Inge Manes Memorial Fund - \$ 2,246 100,150 102,300 Mawashima Fund - Associate Concert Master - \$ 1,301 58,000 59,301 Dorothy and Joel Sollender Fund - General - \$ 1,301 58,000 59,301 Blair and Georgia Sadler Fund - Scholarship - \$ 61 29,700 30,361 Elaine and Stanley Goff Fund - Scholarship - \$ 561 25,000 25,561 Chelsea King Scholarship Fund - Cello - \$ 381 17,000 17,381 Betty R. Hiller Scholarship Fund - \$ 337 15,000 15,337 Brooks First Assistant Chair - \$ 224 15,000 15,167 <th></th> <th colspan="8">2018</th> | | 2018 | | | | | | | |
|---|---|---------|--------------|----|--------------|----|--------------|----|-----------|
| Donor-Restricted Endowment Funds: San Diego Foundation - General \$ - \$ \$ - \$ \$ 244,806 \$ 244,805 \$ Charitable Remainder Unitrust - \$ - \$ 200,110 | | Without | | | | | With Donor | | |
| Donor-Restricted Endowment Funds: San Diego Foundation - General | | | Donor | | With Donor | | Restrictions | | |
| San Diego Foundation - General \$ - \$ - \$ 244,806 \$ 244,805 Charitable Remainder Unitrust 200,110 200,110 Joan Kroc Fund - General 125,000 125,000 R.P. Foundation - General 125,000 125,000 Inge Manes Memorial Fund 2,246 100,150 102,396 Kawashima Fund - Associate Concert Master - 1,301 58,000 59,301 Dorothy and Joel Sollender Fund - General 38,600 38,600 Blair and Georgia Sadler Fund - Scholarship - 661 29,700 30,361 Elaine and Stanley Goff Fund - Scholarship - 561 25,000 25,561 Chelsea King Scholarship Fund - Scholarship Fund - Cello - 381 17,000 17,381 Betty R. Hiller Scholarship Fund - 370 16,483 16,853 La Jolla Debutante Ball Committee - Violin - 337 15,000 15,337 Brooks First Assistant Chair - 239 15,115 15,283 Spinner Yates Scholarship Fund - 224 15,000 15,167 Carson Kemp Memorial Fund - Nominated Scholarship - 168 <td< td=""><td></td><td>_</td><td>Restrictions</td><td>_</td><td>Restrictions</td><td>_</td><td>- Perpetual</td><td></td><td>Total</td></td<> | | _ | Restrictions | _ | Restrictions | _ | - Perpetual | | Total |
| Charitable Remainder Unitrust - - 200,110 200,110 Joan Kroc Fund - General - - 125,000 125,000 R.P. Foundation - General - - 125,000 125,000 Inge Manes Memorial Fund - 2,246 100,150 102,396 Kawashima Fund - Associate Concert Master - 1,301 58,000 59,301 Dorothy and Joel Sollender Fund - General - - 38,600 38,600 Blair and Georgia Sadler Fund - Scholarship - 661 29,700 30,361 Elaine and Stanley Goff Fund - Scholarship - 561 25,000 25,561 Chelsea King Scholarship - French Horn - 468 20,867 21,335 Eleanor M. Young Scholarship Fund - Cello - 381 17,000 17,381 Betty R. Hiller Scholarship Fund - 370 16,483 16,853 La Jolla Debutante Ball Committee - Violin - 337 15,000 15,337 Brooks First Assistant Chair - 239 15,115 | Donor-Restricted Endowment Funds: | | | | | | | | |
| Joan Kroc Fund - General - - 125,000 125,000 R.P. Foundation - General - - 125,000 125,000 Inge Manes Memorial Fund - 2,246 100,150 102,396 Kawashima Fund - Associate Concert Master - 1,301 58,000 59,301 Dorothy and Joel Sollender Fund - General - - 38,600 38,600 Blair and Georgia Sadler Fund - Scholarship - 661 29,700 30,361 Elaine and Stanley Goff Fund - Scholarship - 561 25,000 25,561 Chelsea King Scholarship - French Horn - 468 20,867 21,335 Eleanor M. Young Scholarship Fund - Cello - 381 17,000 17,381 Betty R. Hiller Scholarship Fund - 370 16,483 16,853 La Jolla Debutante Ball Committee - Violin - 337 15,000 15,337 Brooks First Assistant Chair - 239 15,115 15,283 Spinner Yates Scholarship Fund - 224 15,000 15,167 Carson Kemp Memorial Fund - Nominated Scholarship - 168 10,229 10,468 Julie E. Brewer Conductor's Achievement Award - Scholarship - 167 10,000 10,224 Clark Piano Fund - 168 7,500 7,668 Total Donor-Restricted Endowment Funds - 7,291 1,073,560 1,080,851 Board-Designated Quasi-Endowment 503,595 - - 503,595 | San Diego Foundation - General | \$ | - | \$ | - | \$ | 244,806 | \$ | 244,805 |
| R.P. Foundation - General - - 125,000 125,000 Inge Manes Memorial Fund - 2,246 100,150 102,396 Kawashima Fund - Associate Concert Master - 1,301 58,000 59,301 Dorothy and Joel Sollender Fund - General - - 38,600 38,600 38,600 Blair and Georgia Sadler Fund - Scholarship - 661 29,700 30,361 Elaine and Stanley Goff Fund - Scholarship - 561 25,000 25,561 Chelsea King Scholarship - French Horn - 468 20,867 21,335 Eleanor M. Young Scholarship Fund - Cello - 381 17,000 17,381 Betty R. Hiller Scholarship Fund - 370 16,483 16,853 La Jolla Debutante Ball Committee - Violin - 337 15,000 15,337 Brooks First Assistant Chair - 239 15,115 15,283 Spinner Yates Scholarship Fund - 224 15,000 15,167 Carson Kemp Memorial Fund - Nominated Scholarship - 168 10,229 10,468 Julie E. Brewer Conductor's Achievement Award - Scholarship - 167 10,000 10,224 Clark Piano Fund - 168 7,500 7,668 Total Donor-Restricted Endowment Funds - 7,291 1,073,560 1,080,851 Board-Designated Quasi-Endowment 503,595 - - 503,595 - | Charitable Remainder Unitrust | | - | | - | | 200,110 | | 200,110 |
| Inge Manes Memorial Fund | Joan Kroc Fund - General | | - | | - | | 125,000 | | 125,000 |
| Kawashima Fund - Associate Concert Master - 1,301 58,000 59,301 Dorothy and Joel Sollender Fund - General - - 38,600 38,600 Blair and Georgia Sadler Fund - Scholarship - 661 29,700 30,361 Elaine and Stanley Goff Fund - Scholarship - 561 25,000 25,561 Chelsea King Scholarship French Horn - 468 20,867 21,335 Eleanor M. Young Scholarship Fund - Cello - 381 17,000 17,381 Betty R. Hiller Scholarship Fund - 370 16,483 16,853 La Jolla Debutante Ball Committee - Violin - 337 15,000 15,337 Brooks First Assistant Chair - 239 15,115 15,283 Spinner Yates Scholarship Fund - 224 15,000 15,167 Carson Kemp Memorial Fund - Nominated Scholarship - 168 10,229 10,468 Julie E. Brewer Conductor's Achievement Award - - 167 10,000 10,224 Clark Piano Fund - 168 7,500 7,668 Total Donor-Restricted Endowment F | R.P. Foundation - General | | - | | - | | 125,000 | | 125,000 |
| Dorothy and Joel Sollender Fund - General - - 38,600 38,600 | Inge Manes Memorial Fund | | - | | 2,246 | | 100,150 | | 102,396 |
| Blair and Georgia Sadler Fund - Scholarship - 661 29,700 30,361 Elaine and Stanley Goff Fund - Scholarship - 561 25,000 25,561 Chelsea King Scholarship French Horn - 468 20,867 21,335 Eleanor M. Young Scholarship Fund - Cello - 381 17,000 17,381 Betty R. Hiller Scholarship Fund - 370 16,483 16,853 La Jolla Debutante Ball Committee - Violin - 337 15,000 15,337 Brooks First Assistant Chair - 239 15,115 15,283 Spinner Yates Scholarship Fund - 224 15,000 15,167 Carson Kemp Memorial Fund - Nominated Scholarship - 168 10,229 10,468 Julie E. Brewer Conductor's Achievement Award - - 167 10,000 10,224 Clark Piano Fund - 168 7,500 7,668 Total Donor-Restricted Endowment Funds - 7,291 1,073,560 1,080,851 Board-Designated Quasi-Endowment 503,595 - - 503,595 | Kawashima Fund - Associate Concert Master | | - | | 1,301 | | 58,000 | | 59,301 |
| Elaine and Stanley Goff Fund - Scholarship - 561 25,000 25,561 Chelsea King Scholarship - French Horn - 468 20,867 21,335 Eleanor M. Young Scholarship Fund - Cello - 381 17,000 17,381 Betty R. Hiller Scholarship Fund - 370 16,483 16,853 La Jolla Debutante Ball Committee - Violin - 337 15,000 15,337 Brooks First Assistant Chair - 239 15,115 15,283 Spinner Yates Scholarship Fund - 224 15,000 15,167 Carson Kemp Memorial Fund - Nominated Scholarship - 168 10,229 10,468 Julie E. Brewer Conductor's Achievement Award - Scholarship - 167 10,000 10,224 Clark Piano Fund - 168 7,500 7,668 Total Donor-Restricted Endowment Funds - 7,291 1,073,560 1,080,851 Board-Designated Quasi-Endowment 503,595 - - 503,595 | Dorothy and Joel Sollender Fund - General | | - | | - | | 38,600 | | 38,600 |
| Chelsea King Scholarship – French Horn - 468 20,867 21,335 Eleanor M. Young Scholarship Fund - Cello - 381 17,000 17,381 Betty R. Hiller Scholarship Fund - 370 16,483 16,853 La Jolla Debutante Ball Committee - Violin - 337 15,000 15,337 Brooks First Assistant Chair - 239 15,115 15,283 Spinner Yates Scholarship Fund - 224 15,000 15,167 Carson Kemp Memorial Fund - Nominated Scholarship - 168 10,229 10,468 Julie E. Brewer Conductor's Achievement Award - - 167 10,000 10,224 Clark Piano Fund - 168 7,500 7,668 Total Donor-Restricted Endowment Funds - 7,291 1,073,560 1,080,851 Board-Designated Quasi-Endowment 503,595 - - 503,595 | Blair and Georgia Sadler Fund - Scholarship | | - | | 661 | | 29,700 | | 30,361 |
| Eleanor M. Young Scholarship Fund - Cello - 381 17,000 17,381 Betty R. Hiller Scholarship Fund - 370 16,483 16,853 La Jolla Debutante Ball Committee - Violin - 337 15,000 15,337 Brooks First Assistant Chair - 239 15,115 15,283 Spinner Yates Scholarship Fund - 224 15,000 15,167 Carson Kemp Memorial Fund - Nominated Scholarship - 168 10,229 10,468 Julie E. Brewer Conductor's Achievement Award - Scholarship - 167 10,000 10,224 Clark Piano Fund - 168 7,500 7,668 Total Donor-Restricted Endowment Funds - 7,291 1,073,560 1,080,851 Board-Designated Quasi-Endowment 503,595 - - 503,595 | Elaine and Stanley Goff Fund - Scholarship | | - | | 561 | | 25,000 | | 25,561 |
| Betty R. Hiller Scholarship Fund - 370 16,483 16,853 La Jolla Debutante Ball Committee - Violin - 337 15,000 15,337 Brooks First Assistant Chair - 239 15,115 15,283 Spinner Yates Scholarship Fund - 224 15,000 15,167 Carson Kemp Memorial Fund - Nominated Scholarship - 168 10,229 10,468 Julie E. Brewer Conductor's Achievement Award - - 167 10,000 10,224 Clark Piano Fund - 168 7,500 7,668 Total Donor-Restricted Endowment Funds - 7,291 1,073,560 1,080,851 Board-Designated Quasi-Endowment 503,595 - - 503,595 | Chelsea King Scholarship – French Horn | | - | | 468 | | 20,867 | | 21,335 |
| La Jolla Debutante Ball Committee - Violin - 337 15,000 15,337 Brooks First Assistant Chair - 239 15,115 15,283 Spinner Yates Scholarship Fund - 224 15,000 15,167 Carson Kemp Memorial Fund - Nominated Scholarship - 168 10,229 10,468 Julie E. Brewer Conductor's Achievement Award - - 167 10,000 10,224 Clark Piano Fund - 168 7,500 7,668 Total Donor-Restricted Endowment Funds - 7,291 1,073,560 1,080,851 Board-Designated Quasi-Endowment 503,595 - - 503,595 | Eleanor M. Young Scholarship Fund - Cello | | - | | 381 | | 17,000 | | 17,381 |
| Brooks First Assistant Chair - 239 15,115 15,283 Spinner Yates Scholarship Fund - 224 15,000 15,167 Carson Kemp Memorial Fund - Nominated Scholarship - 168 10,229 10,468 Julie E. Brewer Conductor's Achievement Award - - 167 10,000 10,224 Clark Piano Fund - 168 7,500 7,668 Total Donor-Restricted Endowment Funds - 7,291 1,073,560 1,080,851 Board-Designated Quasi-Endowment 503,595 - - 503,595 | Betty R. Hiller Scholarship Fund | | - | | 370 | | 16,483 | | 16,853 |
| Spinner Yates Scholarship Fund - 224 15,000 15,167 Carson Kemp Memorial Fund - Nominated Scholarship - 168 10,229 10,468 Julie E. Brewer Conductor's Achievement Award - - 167 10,000 10,224 Clark Piano Fund - 168 7,500 7,668 Total Donor-Restricted Endowment Funds - 7,291 1,073,560 1,080,851 Board-Designated Quasi-Endowment 503,595 - - 503,595 | La Jolla Debutante Ball Committee - Violin | | - | | 337 | | 15,000 | | 15,337 |
| Carson Kemp Memorial Fund - Nominated Scholarship - 168 10,229 10,468 Julie E. Brewer Conductor's Achievement Award - - 167 10,000 10,224 Scholarship - 168 7,500 7,668 Clark Piano Fund - 168 7,500 7,668 Total Donor-Restricted Endowment Funds - 7,291 1,073,560 1,080,851 Board-Designated Quasi-Endowment 503,595 - - 503,595 | Brooks First Assistant Chair | | - | | 239 | | 15,115 | | 15,283 |
| Julie E. Brewer Conductor's Achievement Award - 167 10,000 10,224 Scholarship - 168 7,500 7,668 Clark Piano Fund - 168 7,500 7,668 Total Donor-Restricted Endowment Funds - 7,291 1,073,560 1,080,851 Board-Designated Quasi-Endowment 503,595 - - 503,595 | Spinner Yates Scholarship Fund | | - | | 224 | | 15,000 | | 15,167 |
| Scholarship - 167 10,000 10,224 Clark Piano Fund - 168 7,500 7,668 Total Donor-Restricted Endowment Funds - 7,291 1,073,560 1,080,851 Board-Designated Quasi-Endowment 503,595 - - 503,595 | Carson Kemp Memorial Fund - Nominated Scholarship | | - | | 168 | | 10,229 | | 10,468 |
| Clark Piano Fund - 168 7,500 7,668 Total Donor-Restricted Endowment Funds - 7,291 1,073,560 1,080,851 Board-Designated Quasi-Endowment 503,595 - - - 503,595 | Julie E. Brewer Conductor's Achievement Award - | | | | | | | | |
| Total Donor-Restricted Endowment Funds - 7,291 1,073,560 1,080,851 Board-Designated Quasi-Endowment 503,595 - - 503,595 | Scholarship | | - | | 167 | | 10,000 | | 10,224 |
| Board-Designated Quasi-Endowment 503,595 - 503,595 | Clark Piano Fund | | | _ | 168 | _ | 7,500 | | 7,668 |
| | Total Donor-Restricted Endowment Funds | | - | | 7,291 | | 1,073,560 | | 1,080,851 |
| Total Endowment Funds \$ 503,595 \$ 7,291 \$ 1,073,560 \$ 1,584,446 | Board-Designated Quasi-Endowment | | 503,595 | _ | - | _ | | | 503,595 |
| | Total Endowment Funds | \$ | 503,595 | \$ | 7,291 | \$ | 1,073,560 | \$ | 1,584,446 |

Note 13 - Endowment Net Assets: (Continued)

Changes in endowment net assets for the years ended June 30:

| | · - | Without Donor Restrictions | _ | With Donor Restrictions | _ | With Donor Restrictions - Perpetual | <u>Total</u> |
|--|----------------|-------------------------------|----|----------------------------|----|---|-----------------|
| Endowment Net Assets at June 30, 2017 | \$ | 479,580 | \$ | 7,606 | \$ | 1,077,540 | \$ 1,564,726 |
| Investment income (loss) | | 64,015 | | 7,291 | | (23,860) | 47,446 |
| Contributions | | - | | - | | 35,028 | 35,028 |
| Distribution of spending allowance | | (40,000) | | - | | - | (47,606) |
| Distributions | | - | | (7,606) | | (15,148) | (15,148) |
| Endowment Net Assets at June 30, 2018 | _ | 503,595 | | 7,291 | | 1,073,560 | 1,584,446 |
| Investment income | | 26,601 | | 9,424 | | 54,867 | 90,892 |
| Contributions | | - | | - | | 18,835 | 18,835 |
| Distribution of spending allowance | | (50,263) | | - | | - | (50,263) |
| Distributions | _ | <u> </u> | | (7,291) | _ | (10,039) | (17,330) |
| Endowment Net Assets at June 30, 2019 | \$ | 479,933 | \$ | 9,424 | \$ | 1,137,223 | \$ 1,626,580 |